

# Enterprise Systems Corporation Selected for Voice Systems Upgrade for Historic Lancaster Hotel

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HOUSTON, TEXAS – February, 2007 – It was announced that Valencia Group and the historic Lancaster Hotel in downtown Houston has selected Enterprise Systems Corporation to upgrade their communications infrastructure. The system selected is a hybrid VoIP solution from Nortel. The staff will be utilizing the IP Phone 2004 instruments with traditional attendant consoles and guest extensions. The voice messaging will consist of the Hospitality Messaging Server 400 (HMS400) and will interface with Lancaster's Property Management System. "We are very pleased that the Nortel solution was chosen over the Cisco, especially considering other Valencia properties were utilizing the Cisco solution already. Nortel provided the best value and enhanced features for the upwardly mobile business class guests that the Lancaster attracts" said Rodney Hyde, President of Enterprise Systems.

## ABOUT ENTERPRISE SYSTEMS CORPORATION

Houston, Texas Based Enterprise Systems Corporation services and supports Nortel voice and data solutions including CS1000, Meridian 1, Succession, CallPilot, Symposium, Contact Center, Meridian Mail, Norstar and BCM. Competencies include TDM circuit switched telephony, VoIP and wireless engineering and deployment.

## ABOUT THE LANCASTER

The perfect balance between history and luxury, The Lancaster Hotel is Houston's original small luxury hotel. Ideally situated in the heart of Houston's business, theatre, and nightlife district, this downtown landmark hotel offers easy walking access to all of the Houston downtown area attractions: the Theater District, Minute Maid Field, the famed Wortham Center for Houston Grand Opera and Houston Ballet, the government corridor and federal courthouses.